edstellar®

2026 EDITION

Procurement & Sourcing *Training* Programs

Equipping procurement teams to source smarter, manage suppliers and deliver value

INSTRUCTOR-LED | ENTERPRISE READY | CUSTOMIZABLE | GLOBAL DELIVERY

12 COURSES

7 CATEGORIES

5,000+ EXPERT TRAINERS

01 — ABOUT EDSTELLAR

Building *value-driven* procurement functions

Edstellar is an enterprise learning partner that helps organizations build future-ready workforces. Our 2,000+ instructor-led programs are delivered onsite or live online by 5,000+ practitioner trainers, and each one is tailored to your goals. This catalog brings together 12 procurement and sourcing programs that span procurement foundations and source-to-pay, strategic sourcing and category management, supplier and vendor management, contract negotiation, and sustainable procurement.

Global leaders including Visa, ABB and Aditya Birla Group trust Edstellar to build capability at enterprise scale. Before any program starts, we look at the real capability gap and the business goal behind it, so every module ties back to outcomes your leaders can measure, not just attendance. The result is savings and resilience your procurement teams deliver straight away.

02 — WHO IT'S FOR

Learning paths for *every* role

Procurement Leaders & Strategists

STRATEGY & S2P

Set procurement strategy and run source-to-pay across public and private contexts.

START WITH

- → Procurement
- → Strategic Procurement & Source-to-Pay
- → Government Procurement & Contract Management

Sourcing & Category Managers

SOURCING & SPEND

Build category strategies and use spend data to source smarter.

START WITH

- → Strategic Sourcing & Category Management
- → Spend Analytics & Procurement Intelligence
- → Coupa

Supplier & Vendor Managers

MANAGE SUPPLIERS

Build and manage supplier relationships that are reliable, diverse and high-performing.

START WITH

- → Supplier & Vendor Management
- → Supplier Relationship Management (SRM)
- → Supplier Diversity & Inclusive Procurement

Contract & Sustainability Specialists

CONTRACTS & ESG

Negotiate strong contracts and embed responsible, sustainable sourcing.

START WITH

- → Contract Management & Negotiation
- → Procurement Negotiation
- → Sustainable & Responsible Procurement

03 — WHY EDSTELLAR

Why *choose* us

01 Practitioner trainers

5,000+ verified procurement leaders, category managers and contract specialists who run sourcing in real organizations.

02 Customizable programs

Curriculum built around your spend categories, supplier base, systems and procurement maturity.

03 Global delivery

Onsite or live virtual in any time zone, with in-person delivery across 1,000+ locations.

04 ISO 9001 & ISO 27001 certified

ISO 9001:2015 for quality and ISO 27001:2022 for information security.

04 — PROCESS

How we *work*

01 Submit your brief

Share your training needs, team size and skill gaps.

02 Custom plan

Receive a tailored curriculum and trainer recommendations.

03 Approve & schedule

Finalize content, dates and delivery mode for your team.

04 Train & measure

Expert-led sessions with progress tracking and ROI reporting.

05 — THE CATALOG

Course *categories*

01	Supplier Management	3
02	Negotiation & Contract Management	2
03	Procurement Foundations & Source-to-Pay	2
04	Strategic Sourcing & Category Management	2
05	Procurement Technology	1
06	Public Procurement	1
07	Sustainable Procurement	1

12 courses in total · full list on the pages that follow

06 — FULL COURSE LIST

All 12 *courses*

01 Supplier Management (3)

- Supplier & Vendor Management →
- Supplier Diversity & Inclusive Procurement →
- Supplier Relationship Management (SRM) →

02 Negotiation & Contract Management (2)

- Contract Management & Negotiation →
- Procurement Negotiation →

03 Procurement Foundations & Source-to-Pay (2)

- Procurement →
- Strategic Procurement & Source-to-Pay →

04 Strategic Sourcing & Category Management (2)

- Spend Analytics & Procurement Intelligence →
- Strategic Sourcing & Category Management →

05 Procurement Technology (1)

- Coupa →

06 Public Procurement (1)

- Government Procurement & Contract Management →

07 Sustainable Procurement (1)

- Sustainable & Responsible Procurement →

07 — CLIENT VOICES

Trusted by *enterprises*

> *The strategic sourcing and category-management training changed how our buyers approach negotiations, and the supplier-management modules helped us cut risk in a volatile market while protecting margin.*

CHIEF PROCUREMENT OFFICER · GLOBAL MANUFACTURING GROUP

> *Our source-to-pay process is finally consistent across regions. The contract-management and procurement-technology sessions were exactly what our team needed.*

VP OF PROCUREMENT · MULTINATIONAL CONSUMER GOODS COMPANY

> *Sustainable procurement moved from a slide to real practice after this program. Our category leads now build ESG into every sourcing decision.*

DIRECTOR OF STRATEGIC SOURCING · INTERNATIONAL ENERGY FIRM

TRUSTED BY **Visa** **ABB** **Aditya Birla Group** & OTHER FORTUNE 500 ORGANIZATIONS

Let's *connect*

EMAIL contact@edstellar.com

WEB www.edstellar.com

US +1 682 297 4830

UK +44 151 453 4009

INDIA +91 636 483 3830

SCAN TO CONTACT US

Schedule a consultation →